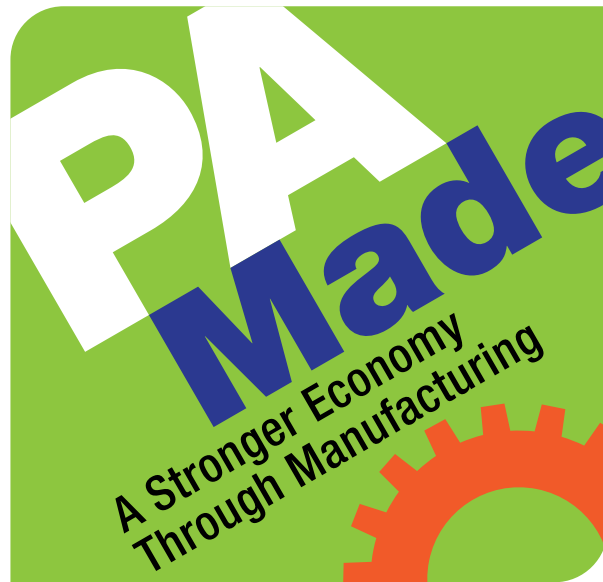




www.mantec.org presents

DISTINCTLY



sponsored by



PNC BANK

October 5, 2011

8:00 - 11:30 a.m.

Outdoor Country Club



MANTEC's "Distinctly PA Made" event was held October 5, 2011 with over 130 attendees gathered to recognize LEAN graduates, MANTEC Manufacturing Award nominees and to learn about the state of the economy and the impact on manufacturing.



Welcomes and Sponsor Recognition



John W. Lloyd, MANTEC President & CEO starts the program and thanks all of the sponsors.



Blair Ansell of PNC proudly sponsors the event and shares insights on banking programs for manufacturers. He introduces the keynote speaker.

ACHIEVEMENT: MAKING THAT CREDIT LINE HUMMMMM

PNC ADVANTAGE FOR MANUFACTURERS offers CFO: Cash Flow Options, a comprehensive suite of products and services exclusively designed to optimize manufacturers' cash flow. With CFO you can better accelerate your receivables, improve the way you make payments and help ensure access to cash when you need it. Take advantage of our wide range of customized business financing solutions, targeted to your specific credit needs, including lines of credit, term loans, leasing and SBA loan programs. Talk to us today by calling *Pat Wasylson* at 717-691-4009, or visit pnc.com/manufacturers to learn about the many ways PNC Advantage for Manufacturers can keep your cash flow revving.



Platinum Sponsor



Thank you to all of our sponsors.
Without their support, this
program would not be possible.

~John W. Lloyd, MANTEC President & CEO

LEAN Certification

Learning the LEAN Manufacturing concepts and application methods is the start of a life-long journey. The LEAN Certification Program provides the participants with a well-planned, structured approach to becoming a LEAN leader.



LEAN Graduates

Scott Bankert- Glatfelter
Thomas Beck, Jr.- Beck Manufacturing
Patrick K. Briggs, Sr.- FCI USA, Inc.
J. Scott Brunner- HVAC Distributors, Inc.
Don Chesney- FCI USA, Inc.
Matthew W. Conaway- Die-Tech, Inc.
John Coulston- CBR Industries, Inc.
Jon Elliott- Wellspring Gift
David Fink- Glatfelter
Keith Fogle- Philips HADCO
Melissa Grubb- FCI USA, Inc.
Steve Keller- Interface Solutions, Inc.
Michael Kinney- Glatfelter
Jeff Krueger- HVAC Distributors, Inc.
Steve Larkin- D.F. Stauffer Biscuit Co., Inc.
Richard Loesch- Wire-Mesh Products, Inc.
Mitch Medina- AquaPhoenix Scientific
Ronnie Medlock- High Steel Structures
Michael L. Messinger- Glatfelter
Dennis Obetz- HVAC Distributors, Inc.
Ben Oswald- FCI USA, Inc.
William F. Plappert, Jr.- Glatfelter
Fredrick D. Raubenstine- AquaPhoenix Scientific
Mark Robinson- Legacy Athletic
Robert B. Shaw- FCI USA, Inc.
Todd Shelley- C.H. Reed, Inc.
Roberta Shue- D.F. Stauffer Biscuit Co., Inc.
Brandon Smith- AquaPhoenix Scientific
Earl F. Snyder- American Products, Inc.
Chris Stotler- Beck Manufacturing
Tony Vito- AquaPhoenix Scientific
Shawn Watson- FCI USA, Inc.
Mick Wisensale- Legacy Athletic
Henry Zumbrun- Morehouse Instruments

LEAN Champion

LEAN Champion is designed for those who are charged with leading the LEAN transformation in their organization and have completed the MANTEC LEAN Certification Program. It takes determination and commitment for a manufacturer to become a LEAN enterprise.



Joe Margelot- Voith Turbo, Inc.
Tonya Nye- Topflight Corporation
Harry J. Shuler- YTI Career Institute

**Congratulations to all of MANTEC's LEAN Certification,
Champion and Six Sigma Graduates!**

To learn more about these programs and to start your own LEAN journey visit:
www.mantec.org/process_improvement.cfm

Six Sigma Green Belt



William G. Brady- New York Wire Company - Hanover
John Caley- New York Wire Company - Hanover
John Coulston- CBR Industries, Inc.
David Freimuth- MANTEC
Jerry Herwig- New York Wire Company - Hanover
Jamie C. Hess- New York Wire Company - Hanover
Nicholas C. Hsieh- Glatfelter
Jeff Krueger- HVAC Distributors, Inc.
Bradford E. Lewis- New York Wire Company - Hanover
Richard Loesch- Wire-Mesh Products, Inc.
Andy Null- New York Wire Company - Hanover
Joey Reever- New York Wire Company - Hanover
Russell S. Seigle- New York Wire Company - Hanover
Rodney Seitz- New York Wire Company - Hanover
Lee Ann Seyler- New York Wire Company - Hanover
Scott L. Shue- New York Wire Company - Hanover
Gregory Steger- New York Wire Company - Hanover
Henry Zumbrun- Morehouse Instrument Company



Gold Sponsor



Darren Welker of Stambaugh Ness addresses the crowd as the Gold Sponsor.

Stambaugh Ness is a regional CPA and Business Consulting firm with offices in York and Hanover, PA. Through our affiliation with the BDO Seidman Alliance, we provide progressive services in various industries including architecture and engineering, construction, manufacturing and distribution, governmental, dental, non-profit institutions and professional services.

With a significant presence in the manufacturing industry, Stambaugh Ness offers dedicated resources to deliver innovative thinking, personal attention and industry expertise and advocacy.

An advertisement for Stambaugh Ness. On the left, the company logo is displayed. Below it, the text reads: "STOP SPINNING YOUR WHEELS! Call Darren Welker at 800.745.8233 to discover innovative ways to keep moving forward." To the right of this text is a photograph of a man in a leopard-print toga, holding a large stone wheel. The text "We've come too far to stop now." is overlaid on the right side of the image. At the bottom left, the website "www.stambaugh-ness.com" is listed, and at the bottom right, the BDO SEIDMAN ALLIANCE logo and social media icons for Twitter, LinkedIn, and Facebook are shown.

Stambaugh Ness
Manufacturing and Distribution Services Group

STOP SPINNING YOUR WHEELS!

Call Darren Welker
at 800.745.8233
to discover innovative
ways to keep
moving forward.

BDO SEIDMAN ALLIANCE

www.stambaugh-ness.com

We've come too far to stop now.

Keynote Speaker: Dr. Ned Hill





MANUFACTURING AWARDS 2011

The awards are based on the Next Generation Manufacturing Strategies. A collaborative study across the United States concluded that leaders who adopt and integrate these strategies into their business plans will have a significant advantage over their competition.

Excellence in Continuous Improvement- A culture of continuous improvement is necessary to enhance productivity and free up the capacity that will provide manufacturers a stable foundation to pursue innovation and growth. Nominees will have a strong record and solid reputation for providing superior lean and quality services as well as other programs that target plant efficiencies.

Excellence in International Trade- International trade encompasses many facets of business including supplier development, workforce development, continuous improvements, and sustainability. Nominees will have people, partnerships, and systems in place capable of engaging global markets and talents better than the competition.

Excellence in Supplier Development- In the expanding global marketplace, the interdependence of Original Equipment Manufacturers (OEMs) and their supply chains will continue to evolve. As the OEMs focus on improving their competitive position through the development of an efficient supply base and the identification of innovative processes and products, it is increasingly important for the suppliers to understand industry needs, market drivers, as well as focus on adopting productivity improvements to remain competitive. Nominees will systematically develop and deliver the capacity, tools, and services needed to put suppliers in the best position to thrive in existing and future global supply chains.

Excellence in Sustainability- Sustainability has become a key driver of economic growth as global demands for diminishing resources increase, renewable and alternative energy technology needs expand, and environmental concerns heighten. Whether it is simply a response to rising energy and resource costs or as a corporate growth strategy, sustainability seeks to balance economic, environmental, and societal challenges and opportunities. Nominees will have sustainable practices that embrace environmental goals and have found ways to make it profitably for their organization.

Excellence in Technology Acceleration- Accelerating opportunities to leverage and adopt technology is the key to long-term business growth and productivity. Nominees will excel in product development and possibly aided by commercialization assistance services to rapidly move new product opportunities into production and out into the market.

Excellence in Workforce- A strong, engaged, and skilled workforce spanning all levels of the organization is a key element necessary for manufacturer's growth. Nominees will have developed and delivered training and used workforce assistance tailored to the unique needs of their organization.



Award Nominees

Excellence in Continuous Improvement

American Products, Inc.
AquaPhoenix Scientific
FCI USA, LLC
McClarín Plastics, Inc.

Excellence in Sustainability

Harrington Hoists, Inc.
Solar Innovations, Inc.
SPX Cooling Technologies

Excellence in International Trade

Harrington Hoists, Inc.
PoolPak International

Excellence in Technology Acceleration

Conestoga Log Cabins and Homes
SE Moulding

Excellence in Workforce

Hauck Manufacturing Co.
I. Auman Machine Company
PHOTONIS USA Pennsylvania, Inc.

And the Winners Are...



Excellence in Continuous Improvement
McClarín Plastics



Excellence in Sustainability
SPX Cooling Technologies



Excellence in International Trade
PoolPak Technologies Corporation



Excellence in Technology Acceleration
S E Moulding



Excellence in Workforce
Hauck Manufacturing
I. Auman Machine

Congratulations!

Award Winners



Silver Sponsors



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Jon Oliver & Associates
McKonly & Asbury, LLP
S.F. & Company
SIR- Synergistic Industry Relationships

Thank You for your Participation!







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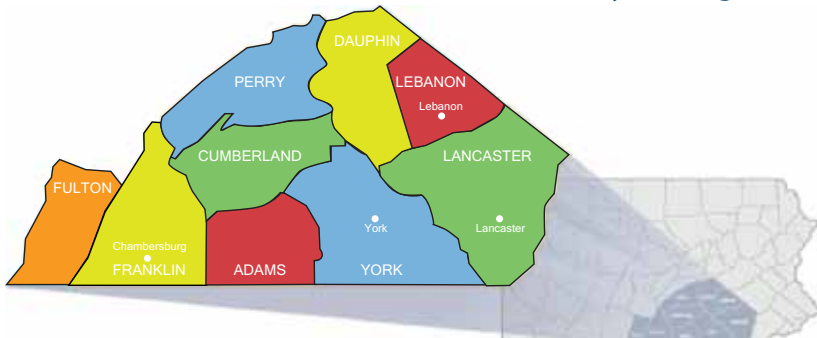


Your Resource Driving Manufacturing Innovation

- Process Improvement/LEAN
- Business Growth Services
- Workforce Development
- Information Systems
 - Sustainability

Mission Statement

To serve the manufacturers of South Central Pennsylvania as a trusted partner in their efforts to strategically and continuously strengthen their businesses.



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Lancaster and Lebanon

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