

MANTEC is a resource created to provide manufacturers with customized solutions, whether individual or strategically integrated, to deliver measurable results in productivity, profitability and competitiveness. For companies willing to commit to improvement, we offer assistance in all facets of business.

## Business Growth Services

- |   |  |
|---|--|
| <input type="checkbox"/> Marketing                  | <input type="checkbox"/> Succession Planning             |
| <input type="checkbox"/> Sales Development Services | <input type="checkbox"/> Business Transformation Process |
| <input type="checkbox"/> New Product Development    | <input type="checkbox"/> International Trade             |
| <input type="checkbox"/> Strategic Planning         | <input type="checkbox"/> R&D Tax Credits                 |

## Process Improvement/LEAN

- |  |   |
|--|---|
| <input type="checkbox"/> LEAN Manufacturing Techniques | <input type="checkbox"/> Six Sigma - Yellow, Green & Black Belt |
| <input type="checkbox"/> LEAN Certification            | <input type="checkbox"/> ISO 9001 Certification                 |
| <input type="checkbox"/> LEAN Champion Certification   | <input type="checkbox"/> Food Processor Certifications          |
| <input type="checkbox"/> LEAN Leadership Development   |   |

## Workforce Development

- |   |  |
|---|--|
| <input type="checkbox"/> Policies, Manuals, & Legal Updates     | <input type="checkbox"/> HR for Hire               |
| <input type="checkbox"/> Compensation/Performance Appraisal     | <input type="checkbox"/> OSHA Compliance           |
| <input type="checkbox"/> Professional Training Plan Development | <input type="checkbox"/> Health & Safety Committee |
| <input type="checkbox"/> Cultural Assessment                    | <input type="checkbox"/> Behavioral Assessment     |

## Sustainability

- |  |   |
|--|---|
| <input type="checkbox"/> Energy Assessments      | <input type="checkbox"/> Clean Manufacturing      |
| <input type="checkbox"/> ISO 14001 Certification | <input type="checkbox"/> Environmental Assessment |

## Information Systems

- |  |  |
|--|--|
| <input type="checkbox"/> ITCare Support Program                    | <input type="checkbox"/> IT Strategy Planning      |
| <input type="checkbox"/> Business Information Systems Facilitation | <input type="checkbox"/> Website Assessment/Design |
| <input type="checkbox"/> Network & Security Assessment             |  |

To set up any of these services contact your Professional Business Advisor directly or MANTEC at 717-843-5054

“MANTEC has provided invaluable assistance which allowed Fluid Conditioning Products to do a new marketing campaign, OSHA and safety program, LEAN programs, Business Growth strategies and auditor training. As a small business with limited resources, MANTEC is our Yellow Pages.”

Susan Niggel - President  
Fluid Conditioning  
Products  
Lititz, PA

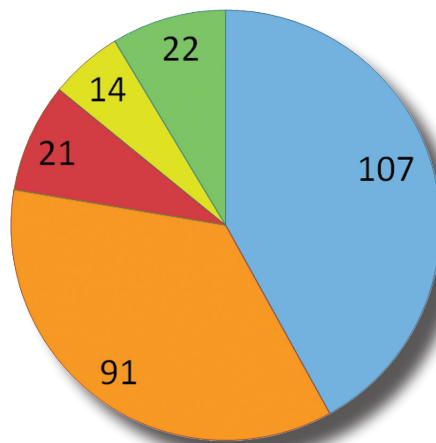
Retained Sales	\$68,467,650
Increased Sales	\$27,115,000
Savings on Investments Made/Avoided	\$15,766,500
Cost Savings	\$8,838,735
Plant / Equipment Investment	\$7,188,500
Workforce Practices Investment	\$2,026,861
Information Systems Investment	\$1,529,351
Other Investments	\$1,511,000

Jobs Retained:  
699

Jobs Created:  
146

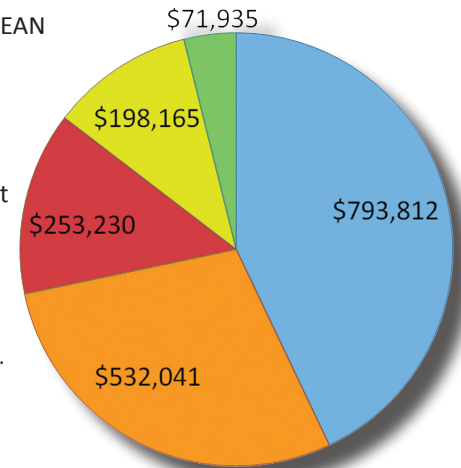
Data reported by clients through an independent third party collected in 2010.

### Client Projects

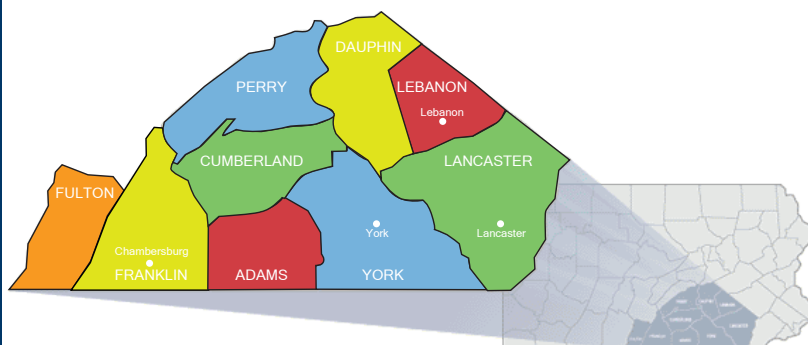


- Business Growth Services
- Process Improvement/LEAN
- Sustainability
- Information Systems
- Workforce Development

### Client Investments



All data is compiled by projects completed in 2010.



Since its founding in 1988, MANTEC has served small- and medium-sized South Central Pennsylvania manufacturing companies in a diverse array of industries. These companies rely on MANTEC to help them grow their businesses and improve their productivity. In 2010, MANTEC provided project-related services to 180 unique client companies.

To set up any of these services contact your Professional Business Advisor directly or MANTEC at 717-843-5054

600 North Hartley Street  
Suite 100  
York, PA 17404  
717-843-5054  
www.mantec.org