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Your Resource Driving Manufacturing Innovation

# Business Transition Assessment

The future is fast approaching.  
Are you prepared to hand over ownership?

Whether you own your business or are a senior executive, this once-in-a-lifetime transaction presents many challenges. It is loaded with pitfalls and unexpected organizational, financial, legal and human dynamic issues. Every error and omission can cost hundreds of thousands of dollars and leave a trail of financial and organizational problems that impacts your company, your employees, your customers, your community, your family....and you for the long term.

## Things to do today:

- Identify critical roles
- Develop talents for long term survival and growth
- Assess your company's readiness for transition
- Prepare your 5 year plan
- Articulate exit strategy, goals and outcomes

## Business Transfer Options

- Gift to Children
- Internal Buyers
- Strategic Buyer
- Other Entrepreneurs
- Investment Buyer



## Steps to the Assessment

- In-depth interview identifying goals, experiences and skills
- Review the findings and determine preferred direction to lay out the plan
- Implement the blueprint detailing the transition path with MANTEC guidance



Look towards your successful future.

To start your Business Transition Assessment contact your District Manager directly or MANTEC at 717-843-5054.